DANIEL R. SOLIN (DRS 8675)

401 Broadway Suite 306 New York, New York 10013 (239) 949-1606 dansolin@yahoo.net

DAVID VALICENTI (DV 9090)

CAIN HIBBARD MYERS & COOK, PC 66 West Street Pittsfield, Massachusetts 01201 (413) 443-4771 dvalicenti@cainhibbard.com

Co-Counsel for Plaintiffs

UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK

DANIEL R. SOLIN, INDIVIDUALLY AND AS TRUSTEE OF THE DANIEL R. SOLIN TRUST,

Plaintiffs.

- against -

Civil Action No. 08 CV 2837

ANTHONY J. DOMINO, JR. and THE GUARDIAN INSURANCE & ANNUITY COMPANY, INC.,

Defendants.

NOTICE OF MOTION

PLEASE TAKE NOTICE that, upon the Declaration of Daniel R. Solin and the exhibits thereto, and the accompanying memorandum of law, Plaintiffs will move this Court at a time and date that the Court may direct, at the United States Courthouse located at 300

Quarropas Street, White Plains, New York 10601, for an Order permitting Plaintiffs to add a new party pursuant to Fed. R. Civ. P. 21.

Dated: July 9, 2008

Respectfully submitted,

DANIEL R. SOLIN (DRS 8675)

By: Davel & Storpe 401 Broadway

Suite 306

New York, New York 10013

(239) 949-1606

dansolin@yahoo.net

By: Dand & Valice Vitacy
DAVID VALICENTI (DV 9090)

CAIN HIBBARD MYERS & COOK

66 West Street

Pittsfield, Massachusetts 01201

(413) 443-4771

dvalicenti@cainhibbard.com

DANIEL R. SOLIN (DRS 8675)

401 Broadway Suite 306 New York, New York 10013 (239) 949-1606 dansolin@yahoo.net

DAVID VALICENTI (DV 9090)

CAIN HIBBARD MYERS & COOK, PC 66 West Street Pittsfield, Massachusetts 01201 (413) 443-4771 dvalicenti@cainhibbard.com

Co-Counsel for Plaintiffs

UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK

DANIEL R. SOLIN, INDIVIDUALLY AND AS TRUSTEE OF THE DANIEL R. SOLIN TRUST,

Plaintiffs,

- against -

ANTHONY J. DOMINO, JR. and THE GUARDIAN INSURANCE & ANNUITY COMPANY, INC.,

Defendants.

Civil Action No. 08 CV 2837

DECLARATION OF DANIEL R. SOLIN

Daniel R. Solin, an attorney in good standing with the Bar of the State of New York, hereby affirms under penalties of perjury:

- I am co-counsel to the Plaintiffs herein, and I respectfully submit this
 Declaration in support of Plaintiffs' Motion to Add A New Party, Pursuant to
 Fed. R. Civ. P. 21.
- 2. Plaintiffs move to amend the Complaint to add The Guardian Insurance & Annuity Company, Inc. as a Defendant. A copy of the proposed Amended Complaint is attached as Exhibit A. As grounds for this Motion, the Plaintiffs state as follows:
 - a. On March 18, 2008 Plaintiffs filed their Complaint against Defendant,
 Anthony J. Domino, Jr.
 - b. Defendant Domino filed his Answer on May 19, 2008.
 - c. In his Answer, Defendant Domino raised the affirmative defenses that
 (1) he was acting as an agent for a disclosed principal, namely Guardian
 Insurance & Annuity Company Inc. ("Guardian"); (2) that he relied on information provided by Guardian relating to the improper advice at issue in this action; and (3) that Plaintiffs failed to join a necessary party.
 See, Exhibit B, Defendant's Answer, at Affirmative Defenses Ninth,
 Eleventh and Twelfth.
 - d. In addition, during the preparation of voluntary Initial Disclosures pursuant to Federal Rules of Civil Procedure 26(a)(1), Plaintiffs uncovered documentation showing that Guardian was involved in the preparation of the improper advice at issue in this matter. The proposed Amended Complaint refers to this documentation at paragraph 14. The

documentation has been disclosed to Defendant Domino as part of Plaintiffs' Initial Disclosures.

- e. This case is in the early stages and a discovery scheduling order has not yet been issued by the Court.
- f. The granting of the motion will not prejudice defendant.

Dated: July 9, 2008

Respectfully submitted,

DANIEL R. SOLIN (DRS 8675)

By: Danel R. Solnjan 401 Broadway

Suite 306

New York, New York 10013

(239) 949-1606

dansolin@yahoo.net

By: Dard Valicentyacy DAVID VALICENTI (DV 9090) CAIN HIBBARD MYERS & COOK 66 West Street

Pittsfield, Massachusetts 01201

(413) 443-4771

dvalicenti@cainhibbard.com

DANIEL R. SOLIN (DRS 8675)

401 Broadway Suite 306 New York, New York 10013 (239) 949-1606 dansolin@yahoo.com

DAVID VALICENTI (DV 9090)

CAIN HIBBARD MYERS & COOK, PC 66 West Street Pittsfield, Massachusetts 01201 (413) 443-4771 dvalicenti@cainhibbard.com

Co-Counsel for Plaintiffs

UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK

DANIEL R. SOLIN, INDIVIDUALLY AND AS TRUSTEE OF THE DANIEL R. SOLIN TRUST,

Plaintiffs,

- against -

Civil Action No. 08 CV 2837

ANTHONY J. DOMINO, JR. and THE GUARDIAN INSURANCE & ANNUITY COMPANY, INC.,

Defendants.

AMENDED COMPLAINT

Plaintiff Daniel R. Solin ("Solin"), individually and as Trustee of the Daniel R. Solin Trust (the "Trust"), by their undersigned counsel, allege for their Complaint:

THE PARTIES

- 1. Plaintiff Solin is a citizen of the United States and a resident of Bonita Springs, Florida.
- 2. Plaintiff Trust is a revocable Trust created under the laws of Florida on or about August 28, 2002.
- 3. Defendant Anthony J. Domino, Jr. ("Domino") is a citizen of the United States and a resident of New Canaan, Connecticut. At all times relevant hereto, Domino was the President of Associated Benefit Consultants ("Associated"). Associated was and is an employee benefit-consulting firm headquartered in White Plains, New York. Associated provides its clients with advice in matters relating to pensions, profit sharing, deferred compensation, employee benefits, as well as financial services and estate planning. At all relevant times, Domino was and is a Registered Representative and a Financial Advisor.
- 4. Defendant The Guardian Insurance & Annuity Company, Inc. ("Guardian"), is a Delaware corporation, with its principal place of business at 7 Hanover Square, New York, NY 10004. Guardian issues annuities and variable life insurance policies to policyholders. Annuities are long term-investment vehicles designed for retirement purposes. Withdrawals or surrenders of annuities may be subject to surrender charges. Amounts withdrawn from annuities, upon surrender or otherwise, are subject to ordinary income tax and Federal income tax withholding. Guardian is required to prepare and file with the Internal Revenue Service appropriate forms indicating the amount of such taxes withheld or due from the policyholder.

JURISDICTION AND VENUE

- 5. Plaintiff Solin is a citizen of the State of Florida and a resident of Bonita Springs, Florida. Plaintiff Trust is a revocable trust created under the laws of Florida. Domino is a citizen of the State of Connecticut. Guardian is a citizen of Delaware and New York. This Court has subject matter jurisdiction pursuant to 28 U.S.C. §1332(a). The amount in controversy exceeds \$75,000, exclusive of interest and costs.
- 6. Venue is proper in the Southern District of New York pursuant to 28 U.S.C. §1391(a) because a substantial part of the relevant events occurred in this district and Guardian is subject to personal jurisdiction in this forum.

INTRODUCTION

7. Solin and the Trust bring this action for damages to remedy (i) Domino's actions of professional malpractice and negligent misrepresentation and (ii) Guardian's breach of contract which have caused Solin and the Trust serious economic damages.

Alternatively, Solin seeks reformation of his annuity agreement with Guardian based upon mutual mistake.

FACTUAL ALLEGATIONS

8. For many years, Solin and, more recently, the Trust, have been financial advisory clients of Domino and Associated. In connection with the transactions at issue, Domino also served as insurance agent and/or broker to Solin and the Trust. He provided those services from the corporate headquarters of Associated, located in White Plains, New York.

- 9. In or about November, 2006, Solin, and Solin's wife, Patricia Solin, asked Domino to compute the taxable gain if Solin surrendered a Variable Annuity bearing contract number 210200815 (the "Annuity") issued by Guardian in the name of the Trust. Domino had advised Solin to rollover another annuity the Trust had with Fidelity Investments into this Guardian annuity approximately six years prior to this time. At that time, Domino was a Financial Representative of Guardian and, upon information and belief, he received significant initial and ongoing commissions for placing the Annuity with Guardian.
- 10. Solin and his accounting firm Fenton, Pinsonnault & Ouinn, P.C. ("Fenton") needed the Annuity's taxable gain information from Domino to calculate Solin's potential tax liability and to determine whether Solin and the Trust should surrender the Annuity, pay the taxes and invest in a taxable account or rollover the Annuity, using a tax free 1035 exchange, into a low cost annuity from Vanguard or from other low cost providers.
 - 11. The value of the Annuity in November, 2006 was \$3,173,439.
- 12. Orally, and in writing from the headquarters of Associated in White Plains, New York, and on a number of occasions, Domino represented to Solin, to Patricia Solin and to Fenton, that \$2,481,938 of the \$3,173,439 value of the Annuity could be taken out tax free (i.e., its cost basis), leaving a gain of \$691,501 which would indicate a potential tax liability of approximately \$200,000.
- 13. Upon information and belief, Domino obtained this information from Guardian.

- 14. Guardian subsequently confirmed this information in writing to Solin, in a document entitled "Annuity Contract Confirmation and Statement", by indicating that the "income tax withheld" upon the surrender of the Annuity was \$187,713.88, which was consistent with the tax information conveyed by Domino to Solin, to Patricia Solin and to Fenton.
- 15. In reliance on Domino's oral and written information, and upon Guardian's written confirmation of this tax information. Solin and the Trust surrendered the Annuity in or about June, 2007 and invested the proceeds in a taxable account at Charles Schwab & Co., where it was invested in a globally diversified portfolio of passively managed funds.
- 16. In February, 2008, Guardian issued a Form 1099 to Solin and the Trust, indicating that \$1,877,138.80 of the value of the Annuity was taxable, resulting in an actual tax liability in excess of \$600,000. When confronted with this disparity between the information he provided to Solin, to the Trust and to Fenton, and the actual gain amount and resulting tax liability, Domino conceded that he had made "a mistake."
- 17. If Solin and the Trust had received accurate information from Domino and Guardian, Solin would have rolled over the Annuity into a low cost annuity from Vanguard or from another low cost provider and deferred all tax liability.
- 18 The conduct of Domino and Guardian as set forth herein has caused significant financial harm to Solin and to the Trust.

FIRST CLAIM AGAINST DOMINO - PROFESSIONAL MALPRACTICE

- 19. Plaintiffs repeat and reallege paragraphs 1 through 18 above as if fully set forth herein.
- 20. At all relevant times, Domino performed professional services for Solin and the Trust as both a financial advisor and an insurance agent. As such, he owed Solin and the Trust a duty of care.
- 21. Domino failed to exercise the standard of care of a professional financial advisor or an insurance agent when he advised Solin and the Trust of the potential taxable gain and resulting tax liability upon the surrender of the Annuity.
- 22. Solin and the Trust relied on Domino's information and surrendered the Annuity based upon that information. If they had known the actual gain and resulting tax liability, they would not have surrendered the Annuity and, instead, would have rolled over the Annuity into a low cost annuity from Vanguard or from other low cost providers and deferred all tax liability.
- 23. This negligent conduct by Domino has caused damage to Solin and the Trust, in an amount to be determined at trial but estimated to be in excess of \$400,000.

SECOND CLAIM AGAINST DOMINO - NEGLIGENT MISREPRESENTATION

- 24. Plaintiffs repeat and reallege paragraphs 1 through 23 above as if fully set forth herein.
- 25. As the financial advisor and insurance agent for Solin and the Trust,

 Domino owed them a duty to use reasonable care to impart accurate information to them

 concerning the taxable gain they would incur if they surrendered the Annuity.

6

26. Domino failed to use reasonable care when he imparted incorrect information to Solin, to the Trust and to their accountant concerning the taxable gain and ultimate tax liability they would incur if they surrendered the Annuity.

Case 7:08-cv-02837-SCR

- 27. Solin and the Trust reasonably relied on the information provided by Domino in making the decision to surrender the Annuity and to incur tax liability.
- 28. This negligent conduct by Domino has caused damage to Solin and the Trust, in an amount to be determined at trial but estimated to be in excess of \$400,000.

THIRD CLAIM AGAINST GUARDIAN - BREACH OF CONTRACT

- 29. Plaintiffs repeat and reallege paragraphs 1 through 28 above as if fully set forth herein.
 - 30. Guardian entered into an annuity agreement with Solin and the Trust.
- 31. Guardian breached the annuity agreement by providing incorrect tax information concerning the Annuity to Domino, to Solin and to the Trust.
- 32. Solin and the Trust duly performed all of their obligations pursuant to the terms of the agreement.
- 33. Solin and the trust suffered damages resulting from the breach of contract by Guardian in an amount to be determined at trial but estimated to be in excess of \$400,000.

FOURTH CLAIM AGAINST GUARDIAN - MUTUAL MISTAKE

34. Plaintiffs repeat and reallege paragraphs 1 through 33 above as if fully set forth herein.

- 35. When Solin and the Trust surrendered the Annuity, they did so based upon the erroneous belief that the tax information provided by Guardian to them was accurate.
- 36. When Guardian accepted the surrender of the Annuity, it did so based upon its belief that the tax information it provided to Domino, to Solin and to the Trust was accurate.
- 37. In the absence of the receipt of the erroneous tax information. Solin and the Trust would not have surrendered the annuity. Instead, they would have rolled over the Annuity into a low cost annuity from Vanguard or from another low cost provider and deferred all tax liability.
- 38. Based upon the foregoing, the Annuity agreement should be reformed and reconstituted to its pre-surrender value, plus what its value would have been up to the date of reformation, and to further provide that it may then be transferred without penalty into another annuity issued by a fund family designated by Solin and the Trust.

WHEREFORE, Plaintiffs pray for judgment:

- I. Awarding damages to compensate them for the injuries they suffered as a result of Defendants' misconduct, in an amount to be determined at trial;
 - II. Alternatively, reforming the Annuity agreement as set forth herein;
- Awarding Plaintiffs their costs and reasonable attorneys' fees in III. connection with this action; and
- Awarding Plaintiffs such other and further relief as this Court may find IV. to be just.

Dated: May 30, 2008

Respectfully submitted, DANIEL R. SOLIN (DRS 8675)

By: 401 Broadway Suite 306 New York, New York 10013 (239) 949-1606 dansolin@yahoo.com

By: DAVID VALICENTI (DV 9090) CAIN HIBBARD MYERS & COOK 66 West Street Pittsfield, Massachusetts 01201 (413) 443-4771 dvalicenti@cainhibbard.com

Kevin J. Windels (KJW 5477) D'AMATO & LYNCH, LLP 70 Pine Street New York, New York 10270 (212) 269-0927 kwindels@damato-lynch.com Attorneys for Defendant Anthony J. Domino, Jr.

UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK

Case 7:08-cv-02837-SCR

DANIEL R. SOLIN, INDIVIDUALLY AND AS TRUSTEE OF THE DANIEL R. SOLIN TRUST,

: Civ. Action No.:08 CV 2837 (SCR)

Plaintiffs,

- against -

ANSWER

ANTHONY J. DOMINO, JR.,

Trial by Jury is Demanded Pursuant to FRCP 38

. I ursuant to FRO

- X

X

Defendant.

Defendant Anthony J. Domino, Jr., by his attorneys D'Amato & Lynch, LLP, as and for his Answer to the Complaint states the following:

THE PARTIES

- 1. Denies knowledge or information sufficient to form a belief with respect to each and every allegation contained in Paragraph "1" of the Complaint.
- 2. Denies knowledge or information sufficient to form a belief with respect to each and every allegation contained in Paragraph "2" of the Complaint and respectfully refers all questions of law to the Court.
- 3. Defendant admits that he is a citizen of the United States and a resident of New Canaan, Connecticut. Defendant also admits that he is a Managing Director of Associated

Benefits, LLC, located in Rye Brook, New York. In addition, Defendant admits he is a licensed insurance agent and a Registered Representative and holds designations as a Chartered Life Underwriter and Chartered Financial Consultant. Defendant denies each and every other allegation contained in Paragraph "3" of the Complaint.

JURISDICTION AND VENUE

- 4. Denies knowledge or information sufficient to form a belief with respect to each and every allegation contained in Paragraph "4" of the Complaint, except admits that defendant is a citizen of the State of Connecticut.
- 5. Denies knowledge or information sufficient to form a belief with respect to each and every allegation contained in Paragraph "5" of the Complaint and respectfully refers all questions of law to the Court.

INTRODUCTION

- 6. Denies each and every allegation contained in Paragraph "6" of the Complaint.
- 7. Denies each and every allegation (contained in Paragraph "7" of the Complaint.
- 8. Denies each and every allegation contained in Paragraph "8" of the Complaint.
- 9. Denies each and every allegation contained in Paragraph "9" of the Complaint.
- 10. Denies each and every allegation contained in Paragraph "10" of the Complaint.

- Denies each and every allegation contained in Paragraph "11" of the Complaint. To the extent that plaintiffs are relying on one or more a written document(s), in connection with the allegations in Paragraph "11" of the Complaint, defendant refers the court to the document(s) in their entirety.
- 12. Denies each and every allegation contained in Paragraph "12" of the Complaint.
- 13. Denies each and every allegation contained in Paragraph "13" of the Complaint.
- 14. Denies each and every allegation contained in Paragraph "14" of the Complaint.
- 15. Denies each and every allegation contained in Paragraph "15" of the Complaint.

RESPONSE TO PLAINTIFFS' FIRST CLAIM-PROFESSIONAL MALPRACTICE

- 16. In response to paragraph "16" of the Complaint, defendant repeats and realleges his responses to Paragraphs 1 through 15 of the Complaint as if fully set forth herein.
- 17. Denies each and every allegation contained in Paragraph "17" of the Complaint, and respectfully refers all questions of law to the Court.
- 18. Denies each and every allegation contained in Paragraph "18" of the Complaint.
- 19. Denies each and every allegation contained in Paragraph "19" of the Complaint.
 - 20. Denies each and every allegation contained in Paragraph "20" of the

RESPONSE TO PLAINTIFFS' SECOND CLAIM-NEGLIGENT MISREPRESENTATION

- 21. In response to paragraph "21" of the Complaint, defendant repeats and realleges his responses to Paragraphs "1" through "20" of the Complaint as if fully set forth herein.
- 22. Denies each and every allegation contained in Paragraph "22" of the Complaint and respectfully refers all questions of law to the Court.
- 23. Denies each and every allegation contained in Paragraph "23" of the Complaint and respectfully refers all questions of law to the Court.
- 24. Denies each and every allegation contained in Paragraph "24" of the Complaint.
- 25. Denies each and every allegation contained in Paragraph "25" of the Complaint.

AS FOR A FIRST SEPARATE DEFENSE

1. The Complaint fails to state a claim as against defendant upon which relief may be granted.

AS FOR A SECOND SEPARATE DEFENSE

2. Plaintiffs' claims are barred in whole or in part by the doctrine of laches.

AS FOR A THIRD SEPARATE DEFENSE

3. Plaintiffs' claims are barred in whole or in part by the doctrine of ratification.

AS FOR A FOURTH SEPARATE DEFENSE

4. Plaintiffs' claims are barred in whole or in part by the doctrine of limitations of awards, caps on recovery, and/or setoffs.

AS FOR A FIFTH SEPARATE DEFENSE

5. Plaintiffs' claims are barred in whole or in part by the doctrines of ripeness, waiver and/or estoppel.

AS FOR A SIXTH SEPARATE DEFENSE

Plaintiffs' claims are barred in whole or in part because defendant б. discharged and satisfied all of his obligations to plaintiffs.

AS FOR A SEVENTH SEPARATE DEFENSE

Plaintiffs' claims are barred in whole or in part because their reliance upon 7. the alleged misrepresentations, statements and/or omissions of defendant was not justified.

AS FOR AN EIGHTH SEPARATE DEFENSE

8. Any damages sustained by plaintiffs are attributable to their own comparative fault, contributory negligence, assumption of the risk, and/or acts or omissions.

AS FOR A NINTH SEPARATE DEFENSE

Plaintiffs have failed to join one or more necessary parties against whom 9. relief can or should be granted.

AS FOR A TENTH SEPARATE DEFENSE

10. Plaintiffs have failed to mitigate their alleged damages.

AS FOR A ELEVENTH SEPARATE DEFENSE

11. At all relevant times herein, Defendant was acting as an agent for a disclosed principal(s), namely The Guardian Insurance Company of America ("Guardian") and/or Guardian Insurance & Annuity Company, Inc. ("GIAC").

AS FOR A TWELFTH SEPARATE DEFENSE

12. At all relevant times herein, Defendant was an agent for Guardian, and as such, relied on information provided by Guardian and/or GIAC relating to the computation of the taxable gain on the Annuity Contract (No. 210200815) issued by GIAC.

AS FOR A THIRTEENTH SEPARATE DEFENSE

13. Defendant Domino reserves the right to rely on such other and further affirmative defenses as may be supported by facts to be determined through full and complete discovery and to amend his answer to assert such affirmative defenses.

JURY DEMAND

Defendant demands a trial by jury as to all issues raised in the Complaint pursuant to Rule 38 of the Federal Rules of Civil Procedure.

WHEREFORE, defendant respectfully requests that the court enter judgment as follows:

- a. Dismissing plaintiffs' complaint in its entirety; and
- b. Awarding defendant costs and reasonable attorneys' fees of this action; and
- c. Such other and further relief as to this Court seems proper.

Dated: New York, New York May 19, 2008

Yours, etc.,

D'AMATO & LYNCH, LLP

By: /S/

Kevin J. Windels (KJW 5477)

Attorneys for Defendant

Anthony J. Domino, Jr.

70 Pine Street

New York, New York 10270-0110

212-269-0927

TO: DANIEL R. SOLIN, ESQ. 401 Broadway, Suite 306
New York, New York 10013
(239) 949-1606
dansolin@yahoo.net

David Valicenti, Esq.
CAIN HIBBARD MYERS & COOK
66 West Street
Pittsfield, Massachusetts 01201
(413) 443-4771
dvalicenti@cainhibbard.com

DANIEL R. SOLIN (DRS 8675)

401 Broadway Suite 306 New York, New York 10013 (239) 949-1606 dansolin@yahoo.net

DAVID VALICENTI (DV 9090)

CAIN HIBBARD MYERS & COOK, PC 66 West Street Pittsfield, Massachusetts 01201 (413) 443-4771 dvalicenti@cainhibbard.com

Co-Counsel for Plaintiffs

UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK

DANIEL R. SOLIN, INDIVIDUALLY AND AS TRUSTEE OF THE DANIEL R. SOLIN TRUST,

Plaintiffs,

- against -

Civil Action No. 08 CV 2837

ANTHONY J. DOMINO, JR. and THE GUARDIAN INSURANCE & ANNUITY COMPANY, INC.,

Defendants.

MEMORANDUM OF LAW IN SUPPORT OF MOTION TO ADD PARTY PURSUANT TO FED. R. CIV. P 21

Plaintiffs respectfully submit this Memorandum of Law in support of their motion to add a new party.

FACTS PERTINENT TO THIS MOTION

This case involves claims for professional malpractice and negligent misrepresentation against an insurance broker, Anthony J. Domino.

The Complaint alleges that Mr. Domino provided inaccurate tax information to plaintiffs, upon which they relied in making a decision to surrender a Variable Annuity. Specifically, Mr. Domino advised plaintiffs that their tax liability upon surrender would be approximately \$200,000. The actual tax liability was in excess of \$600,000.

In the absence of this inaccurate information, plaintiffs would have rolled over the Annuity into a low cost annuity from Vanguard or to another low cost provider and deferred all tax liability.

Domino filed his Answer on May 19, 2008. In his Answer, he raised the affirmative defenses that (1) he was acting as an agent for a disclosed principal, namely Guardian Insurance & Annuity Company Inc. ("Guardian"); (2) he relied on information provided by Guardian for the advice at issue in this action; and (3) Plaintiffs failed to join a necessary party. See, Exhibit B to Declaration of Daniel R. Solin, Defendant's Answer, at Affirmative Defenses Ninth, Eleventh and Twelfth.

In addition, during the preparation of voluntary Initial Disclosures pursuant to Federal Rules of Civil Procedure 26(a)(1), Plaintiffs uncovered documentation showing that Guardian was involved in the preparation of the improper advice at issue in this matter. The proposed

Amended Complaint, attached as Exhibit A to the Declaration of Daniel R. Solin, refers to this documentation at paragraph 14.

These facts provide Plaintiffs with a good faith basis to conclude that an additional.

Defendant was involved in the preparation of the advice given to the Plaintiffs and upon which they relied when they sold the annuities.

ARGUMENT

The Motion To Add A Party Should Be Granted

Motions to add parties to an action are governed by Fed.R.Civ.P. 21, under which motions are reviewed under a standard similar to amendment under Fed. R. Civ. P. 15. See Sheldon v. PHH Corp., No 96 Civ 1666 (LAK), 1997 WL 91280, at *3 (S.D.N.Y. Mar. 4, 1997). District courts have broad discretion when considering such motions, and consider the prejudice, delay, and futility of the requested additions. See Id.

Here, the balance of the factors weighs in favor of granting the motion. The parties have engaged in no discovery thus far, other than the Plaintiffs' Initial Disclosures. Though there might be some additional minor delay, Defendant is not prejudiced by the delay. While there are many facts that are in the exclusive control of defendants and are therefore yet to be learned, amendment to add Guardian as a new party is far from futile. The facts, and reasonable inferences to be gleaned at this point, indicate that Guardian participated in the preparation of advice upon which the Plaintiffs relied when deciding to sell the annuities.

Of course, Guardian will be able to assert whatever defenses it might have, but at this preliminary stage Plaintiffs clearly have a basis for believing their claims will succeed.

CONCLUSION

For the foregoing reasons, Plaintiffs respectfully request permission to add the Guardian as a new party defendant

Dated :July 9, 2008

Respectfully submitted,

DANIEL R. SOLIN (DRS 8675)

401 Broadway

Suite 306

New York, New York 10013

(239) 949-1606

dansolin@yahoo.net

By: Da Od E Valicent /a J DAVID VALICENTI (DV 9090)

CAIN HIBBARD MYERS & COOK

66 West Street

Pittsfield, Massachusetts 01201

(413) 443-4771

dvalicenti@cainhibbard.com